THE FAMILY OPPORTUNITY ACCOUNTS ACT VICTORY

STRATEGIC RIVER RESERVE GROWS
Front Cover
The cover features a watercolor and ink painting created for Think New Mexico by our wonderful friend, Lisa Bemis. It depicts some of the colorful aspects of the culture and economy of New Mexico, which will be supported by the enactment of the Family Opportunity Accounts Act, the focus of Think New Mexico’s work in 2005. More of Lisa’s work can be seen at the Blaire Carnahan Fine Art Gallery and at Think New Mexico’s office in Santa Fe.

Design Consultant Arlyn Eve Nathan
Design Kristina Gray Fisher
Pre-Press Peter Ellzey
Printer Starline Printing
Mail House Anderson Harnish Inc.

Acknowledgments
We wish to acknowledge the Albuquerque Journal for permission to reprint the editorial on page 11, the Los Alamos Monitor for the opinion editorial on page 8, Inside the EPA for the article on page 13, the Santa Fe New Mexican for the editorials on pages 7 & 10, and the Rio Grande Sun for the editorial on page 9. We would also like to acknowledge photographers Tom Brahl, Kathleen Dudley, Clyde Mueller, and Kate Russell, as well as the Library of Congress photo archives for permission to reprint the photographs in this Annual Report. Finally, thanks to Rudolfo Anaya for his generous quote, and to cartoonist John Trever for the cartoon on page 5. Permission does not imply endorsement.
About Think New Mexico

Think New Mexico is a results-oriented think tank serving the citizens of New Mexico. We fulfill this mission by educating the public, the media and policy makers about some of the most serious problems facing New Mexico and by developing effective, comprehensive, sustainable solutions to those problems.

Our approach is to perform and publish sound, nonpartisan, independent research. Unlike many think tanks, Think New Mexico does not subscribe to any particular ideology. Instead, because New Mexico is at or near the bottom of so many national rankings, our focus is on promoting workable solutions. We use advocacy and, as a last resort, legal action but only within the constraints of Federal tax law.

Consistent with our nonpartisan approach, Think New Mexico's board is composed of Democrats, Independents and Republicans. They are statesmen and stateswomen, who have no agenda other than to help New Mexico succeed. They are also the brain trust of this think tank.

As a results-oriented think tank, Think New Mexico measures its success based on changes in law or policy that it is able to achieve and which improve New Mexico's quality of life. We are best known for successful campaigns that resulted in landmark laws making full-day kindergarten accessible to every child in New Mexico and repealing the state's regressive tax on food. More recently, we have led successful initiatives to create a Strategic River Reserve to protect and restore New Mexico's rivers, and to establish the Family Opportunity Accounts Act to alleviate New Mexico's persistent poverty.

Think New Mexico began its operations on January 1, 1999. It is a tax-exempt organization under section 501(c)(3) of the Internal Revenue Code. In order to maintain its independence, Think New Mexico does not accept any government money. However, contributions from individuals, businesses and foundations are welcomed, encouraged and tax-deductible.
Think New Mexico’s Board of Directors

Edward Archuleta, a 13th generation New Mexican, is the former Director of the Santa Fe office of 1000 Friends of New Mexico, a nonprofit organization that advocates responsible land-use planning, growth management and sustainable development. Edward previously served as the top assistant to former New Mexico Secretary of State Stephanie Gonzales.

Paul Bardacke served as Attorney General of New Mexico from 1983–1986. Paul was Chairman of Bill Richardson’s successful 2002 gubernatorial campaign. He is a Fellow in the American College of Trial Lawyers. Paul currently handles complex commercial litigation and mediation with the firm of Sutin, Thayer and Browne.

David Buchholtz has served on a long list of New Mexico boards and commissions and has advised several New Mexico governors on fiscal matters. David recently served as Chairman of the Association of Commerce and Industry. He is the senior member of the Albuquerque office of Brownstein, Hyatt, and Farber.

Garrey Carruthers served as Governor of New Mexico from 1987–1990. Garrey is Dean of New Mexico State University’s College of Business, and was formerly President and CEO of Cimarron Health Plan. He is a member of the Board of Directors of the U.S. Chamber of Commerce.

Dr. F. Chris Garcia is a former President of the University of New Mexico and is currently a Distinguished Professor of Political Science. He is the co-editor of, among other books, Latinos and the Political System and New Mexico Government (3rd edition). Dr. Garcia recently received the Governor’s Distinguished Public Service Award.

Elizabeth Gutierrez is the Director of Policy and Program Development for the New Mexico Higher Education Department. She holds a PhD in educational leadership and public policy. Liz was a marketing executive for IBM for nearly two decades. She is on leave from Think New Mexico’s board while she works for the state.
LaDonna Harris is an enrolled member of the Comanche Nation. LaDonna is Chairman of the Board and Founder of Americans for Indian Opportunity. She is also a founder of the National Women’s Political Caucus. LaDonna was a leader in the effort to return the Taos Blue Lake to Taos Pueblo.

Rebecca Koch is the owner of Rebecca Koch & Associates which provides management consulting services, development, and strategic planning for local and national nonprofits. Rebecca was the organizational development consultant for the Santa Fe Business Incubator, Inc. She is a former President of the Board of New Mexico Literary Arts.

Edward Lujan is Chairman of the Board of Manuel Lujan Agencies, the largest privately owned insurance agency in New Mexico. Ed is a former Chairman of the National Hispanic Cultural Center of New Mexico, the Republican Party of New Mexico and the New Mexico Economic Development Commission.

Fred Nathan founded Think New Mexico and is its Executive Director. Fred served as Special Counsel to New Mexico Attorney General Tom Udall from 1991–1998. In that capacity, he was the architect of several successful legislative initiatives and was in charge of New Mexico’s lawsuit against the tobacco industry, which resulted in a 1.25 billion dollar settlement for the state.

Roberta Cooper Ramo is the first woman elected President of the American Bar Association. Roberta serves on the State Board of Finance and is a former President of the Board of Regents of the University of New Mexico. She is a shareholder in the Modrall law firm and serves on many national boards.

Stewart Udall served as Secretary of the Interior under Presidents Kennedy and Johnson. Prior to that, Stewart served three terms in Congress. He is the author of *The Quiet Crisis* (1963) that tells the story of humankind’s stewardship over the planet’s resources, and *To the Inland Empire: Coronado and Our Spanish Legacy* (1987) which celebrates Hispanic contributions to our history.
Dear New Mexican:

Last summer, we received a telephone call inviting us to speak to a group of civic leaders in West Virginia, who wants to start a think tank modeled on Think New Mexico. Because we know more than our share of practical jokers and because of Think New Mexico’s low—some might say “non-existent”—national profile, we were skeptical.

The caller explained, however, that their consultants had researched each of the state-based think tanks across the nation and they were attracted to Think New Mexico’s results-oriented approach. Indeed, Think New Mexico has never been satisfied to simply publish “white papers” and cross our collective fingers and hope that something good happens, so we advocate for our proposed solutions with policy makers until the reforms are achieved.

The consultants also appreciated Think New Mexico’s unyielding commitment to non-partisanship and the fact that our focus has always been on developing workable and sustainable solutions rather than advancing ideological agendas.

West Virginia, like New Mexico, is 49th or 50th in many national rankings so, naturally, we were pleased to help. Hopefully, a little cooperation between the Mountain State and the Land of Enchantment may lead to a friendly race to the top.

In the meantime, this new relationship represents fresh evidence that we are on the right path. In fact, Think New Mexico had another banner year in 2005:

- The food tax repeal, which Think New Mexico fought to enact for three years, went into effect on January 1, 2005. For the first time since 1933, baby food was granted the same treatment as horse feed, which is tax exempt in New Mexico.

- Governor Bill Richardson signed the Family Opportunity Accounts Act. It provides $1.5 million to launch the initiative proposed in Think New Mexico’s 2005 policy report: expanded access to matched savings accounts to help working low-income families move out of poverty.

- The Governor and the Legislature approved an additional $2 million for the Strategic River Reserve.

Think New Mexico Staff

Lynne Loucks Buchen
Business Manager

Chris Chavez
Field Director

Kristina Gray Fisher
Research Director

Lester Kevin Tsosie
Assistant Director

Fred Nathan
Executive Director

Think New Mexico

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Given Think New Mexico’s expenses of $349,842 for 2005, these two appropriations taken together represent a return on investment of more than 1,000% for Think New Mexico’s social investors. (This does not include the continuing dividends from full-day kindergarten and the repeal of the food tax.)

To the degree that we have been successful, it has a lot to do with carefully selecting our sponsors. Speaker Ben Lujan once again did the heavy lifting for us by sponsoring the Family Opportunity Accounts Act. He was ably assisted by our bipartisan Senate sponsors: Sue Wilson-Beffort and Tim Jennings.

We are also fortunate to be guided in these and all our efforts by the outstanding collection of statesmen and stateswomen who populate our Board of Directors. In 2005 we welcomed Dr. F. Chris Garcia and Edward Lujan to the board.

Former Governor David Cargo once said “New Mexicans have an overriding interest in politics and a passing interest in government.” It might be said about Chris and Ed that they have an overriding interest in government and a passing interest in politics. The same can be said about Think New Mexico’s exceptionally dedicated and hard-working staff (shown at left).

This annual report is designed to provide you with the information that you would want if you were just learning about Think New Mexico for the first time. For example, on page 16, you will find that 8% of Think New Mexico’s revenue in 2005 was spent on administration and 7.1% was spent on fund-raising.

In addition, the number of social investors supporting Think New Mexico grew from 390 in 2004 to 466 in 2005, an increase of 19.5%. As the chart on page 21 demonstrates, the number of social investors has increased every year of our existence.

Think New Mexico does not have a director of development nor do we hold art auctions or golf tournaments to raise money. You know where this is headed: our small, but growing results-oriented think tank needs your support. If you like what you read here, we hope you will make a social investment in Think New Mexico with the conveniently enclosed envelope.

Fred Nathan
May 1, 2006
WHAT'S NEW AT THINK NEW MEXICO

Santa Fe Community Foundation Honors Think New Mexico with John Gaw Meem Piñon Award for Civic Affairs

Each year the Santa Fe Community Foundation selects five nonprofit organizations from the more than 600 nonprofits in the greater Santa Fe area to receive its prestigious Piñon Award for outstanding service to the community. On October 6, 2005 Think New Mexico was honored to receive the John Gaw Meem Piñon Award for Civic Affairs, which is named for the distinguished Santa Fe architect and pioneer in historic preservation.

Billie Blair, President of the Santa Fe Community Foundation, calls the ceremony, held at the Lensic Performing Arts Center, the Academy Awards of the nonprofit community (but without all the the sexy avant garde dresses and paparazzi). This year’s awards were presented by actor Wes Studi, who has played Navajo Detective Joe Leaphorn in the movies based on Tony Hillerman’s novels, A Thief of Time, Coyote Waits and Skinwalkers. This is certainly as close as our group of policy wonks will ever come to winning an Oscar.

Dr. F. Chris Garcia and Edward Lujan Join TNM Board

In 2005, Think New Mexico welcomed new board members for the first time since our inception in 1999. You can find Dr. F. Chris Garcia’s and Edward Lujan’s brief biographies and photographs on pages 2 and 3 of this report. Like the other members of Think New Mexico’s board, Chris and Ed are universally respected for their leadership, character, and integrity. They are statesmen who are always looking for ways to give back to New Mexico, and we are delighted to have them as colleagues.
THE YEAR IN REVIEW

Food Tax Repeal Takes Effect

The year 2005 got off to a great start with the repeal of the food tax taking effect on January 1. This capped a three-year fight that began with Think New Mexico’s 2001 policy report, which made the case for repealing this regressive tax.

Seventy-two years after it was enacted as a temporary measure to keep the bureaucracy running and roads repaired during the Depression, our state’s tax on grocery foods at last has been lifted.

For now, at any rate, the tab’s a tad lower on a basic necessity, the cost of which can strangle low-income families.

For that, we can thank Think New Mexico, a bipartisan public-policy research organization that doesn’t just pound great ideas and twiddle its thumbs; it’s a “think tank” dedicated to turning workable ideas into accomplishments.

Full-day kindergarten was its first campaign. That late-1990s notion now is a statewide reality. Coming up in this year’s legislative session is a second effort toward a strategic water reserve—a Think proposal with growing appeal among our senators and representatives.

The food-tax repeal was approved during last year’s short legislative session. It was proposed as a “revenue-neutral” measure. A sharp boost in the cigarette tax would make up for the loss of grocery food money flowing into the state treasury.

As it turned out, a 70-cents-a-pack smoke-tax increase went toward The University of New Mexico’s medical center. To cover the food impost, the Legislature raised the municipal gross-receipts rate on other goods, services and such.

Still, it’s better to see a higher tax on goods that include lots of nonnecessities than any at all on food.

Persuading our lawmakers to end the regressive tax on food was no easy matter. Think New Mexico needed evidence to make its case; that meant extensive, expensive studies.

And for that, Think’s director, Fred Nathan, figures credit is owing to a bunch of organizations from around here or whose donors have New Mexico ties.

Many of those trusts and foundations are long known for their many good works — by themselves or as team members in community development. In the food-tax effort, they contributed greatly to a persuasive case — and to a tax reform in which our legislators, notably House Speaker Ben Luján, and Gov. Bill Richardson can take pride.
Family Opportunity Accounts Act Victory

The main focus of Think New Mexico’s work in 2005 was to expand access to “Individual Development Accounts,” a new strategy to help working low-income families lift themselves out of poverty. Think New Mexico published a policy report on the topic in the fall of 2005, drafted legislation based on the report, titled the Family Opportunity Accounts Act, and with the help of Governor Richardson, superb sponsors, and a broad coalition of allies, identified on page 12, secured $1.5 million of funding and enacted the legislation by votes of 64–2 in the House and 34–0 in the Senate.
Consider This Savings Plan

Here's something to Think about, New Mexico, before your legislators get together in January and start spending your money on their pet projects.

If you saved $10 a month at the end of one year you'd have $124 if you put it in a simple savings account earning 3 percent interest. Continue contributing for a second year and your $124 would grow to about $256.

Now imagine someone else matching your $10 investment every month and it grows interest. You would double your $256 in two years. If Think New Mexico has its way, the lowest income New Mexicans would have the opportunity to have their savings matched by the state in an Individual Development Account.

Think New Mexico is a group of concerned citizens from all over the state who brain storm ideas, pick a major concern, plot an attack plan and then go after the politicians like ants picking a bone clean. They're organized, intelligent, media savvy, have the average New Mexican in mind and don't mind tackling tough issues from which most people would shrink.

Its director Fred Nathan spearheaded getting full-day kindergarten implemented. Think New Mexico brought shifting food tax to tobacco the year before Bill Richardson carried the flag and called it his own.

Now they want to help New Mexicans save. A simple idea in one of the richest countries in the world, yet some of the poorest savers. Think's idea is to use state funds to match lower income savers' deposits. These Individual Development Accounts have worked in 15 states, with varying degrees of participation and success.

New Mexico passed an Individual Development Act in 2003 allowing these unique accounts to be established, but they're funded by private sources, and are therefore limited in scope. Using state dollars would be a giant step in the right direction.

One of the largest predators on the poor are "pay day lenders" and "title lenders." These are the storefront folks who will lend you fifty bucks if you'll agree to 300 to 600 percent interest. Most weak-willed legislators will not even agree to cap the interest on these guys at 45 percent. Some state senators and representatives have said out loud that these "lenders" fill a need.

There is no need for those types of lenders if the people who are forced to use them to get by could save money with the help of the state. There are myriad restrictions and constraints with Think's idea. No one can save $50, get it matched, then take out $100. It doesn't work that way.

This is a viable option for those who are barely getting by to save some money, set some goals and make some plans. Think New Mexico deserves a listen on this.

Before Gov. Bill Richardson tries to buy more votes with the oil and gas surplus, let's put some of it toward this worthy project.
For working poor, a creative proposal

From Think New Mexico, that remarkable generator of ideas that work, another excellent proposal: Giving the working poor another way into the middle class, as well as a stake in our state’s economy. How is this task going to be accomplished? It will be done through something called Individual Development Accounts, interest-bearing savings accounts with state support — if the money’s used for certain things: a down payment on a home, the start of a small business, or college or vocational school, for example.

Applicants would be eligible for state matching funds as they open and build on bank savings accounts. The accounts would be overseen by nonprofit organizations contracted by the state — and there’d be part of a “custodial account” under the supervision of the Office of Workplace Development, which would serve as watchdog over this experiment. Participants wouldn’t be able to take out any money until they’ve completed a fundamental-finance course, which is part of the plan.

If this sounds a bit overbearing for adults to accept, it’s both because there’s public money involved — and because there are so many New Mexicans unaccustomed to savings accounts. Think New Mexico estimates that only a quarter of our state’s low-income families own any assets that pay interest; assets such as savings accounts.

When those folks need money, then, where do they go? One clue, Think suggests, is that there are now four “payday loan” shops for every McDonald’s in New Mexico.

Without savings accounts, most of the working poor are closed off from the mainstream of savings and lending. That cold, hard fact of low-income life is proving offensive to Republicans as well as Democrats.

Among the sponsors of an Independent Development Account bill going before the Legislature in January is Republican Sen. Sue Wilson Beffort of Sandia Park.

On the Democratic side is House Speaker Ben Luján of Nambé, for starters. The bill also is being urged on the Legislature by Gov. Bill Richardson.

The tab for this project is $2 million, which should be enough to start 3,300 accounts for individuals earning under $30,000 a year, or families of four whose income is just below $20,000.

Think New Mexico, as usual, has done its homework on this latest proposal. Fifteen states, the nonprofit group notes, have IDAs of one kind or another; Colorado is one of several putting public funds on families’ ability to emerge into the middle class. Some states match those savings two- and three-to-one. But not to rush things, Think figures 1:1 is a politically safer ratio.

There also have been private initiatives in IDAs — but at New Mexico’s widespread poverty levels, a good case can be made for state involvement.

This initiative focuses on folks willing to set aside some of their meager earnings, and willing to take a “financial-literacy” course; hard-working, forward-looking families and individuals who can see the value in thrifty living even on scrape-by salaries. The better off those people become, the more they contribute to the economy — and the greater their sense of social responsibility.

There might be difficulties in getting this idea off the ground, but it’s geared to a modest, and careful, beginning.

We salute the governor, Speaker Luján and Sen. Wilson Beffort on their grasp of this plan’s possibilities — and once again tip our eyeshades to Think New Mexico, whose board of eminent New Mexicans and top-notch professional staff have been a force in food-tax reform, full-day kindergarten, strategic water planning and other long steps on our state’s behalf.
Savings Plan Gives Poor Some Bootstraps

We live in a country where people are expected to pull themselves up by their own bootstraps.

But what if you don’t have boots?

Think New Mexico, a private group that works on public policy issues, has come up with a plan that would have the state match, dollar for dollar, what folks living at the federal poverty level put into a restricted, interest-earning savings account.

We’re talking the poorest of the poor — individuals who make $9,576 or less, families of four who somehow get by on $19,356. The $2 million in state seed money would set up 3,300 individual development accounts — 3,300 chances at a home, a business or an education.

Participants must have a job and the self-motivation to save in order to get the match. They will be required to take a financial literacy course before tapping into the matching funds for a down payment on a house, to start or expand a business, or to go to college or vocational school.

The program stresses the importance of goal-setting, hard work, saving and personal accountability. And it rewards New Mexicans with a real shot at changing their circumstances to rise above the ranks of the impoverished.

Poverty is a problem New Mexico continues to wrestle with. More than a quarter of our state’s children live in it. In 2003 we were No. 4 when it came to people living below the poverty line.

Sen. Sue Wilson Befort, R-Sandia Park, says “sometimes it takes government infusion to help poor people up and out of poverty. More than teach, it is giving them the ability to know if they do their part, the government will do their part.” Rep. Hector Balderas, D-Wagon Mound, knows “firsthand that vehicles like education or buying a home can change a person’s financial stability. I’m very excited that New Mexico is investing in long-term investment instead of providing short-term benefits.”

The Legislature will consider putting $2 million into the future of the state’s poorest residents. It very well could be the bootstrap 3,300 New Mexicans need.
Coalition for the Family Opportunity Accounts Act
HB 112 - House Speaker Ben Lujan,
Senators Sue Wilson Beffort and Tim Jennings

BUSINESSES & CHAMBERS OF COMMERCE
Albuquerque Chamber of Commerce
American Indian Chamber of Commerce
Association of Commerce & Industry (ACI)
Bueno Foods
Credit Union Association of New Mexico
Fannie Mae
Independent Community Bankers Association of New Mexico
New Mexico Bankers Association

CIVIC ORGANIZATIONS
AARP
Community Foundation of Southern New Mexico
New Mexico Women’s Agenda
Santa Fe Community Foundation

GOVERNMENT
Governor Bill Richardson
Lt. Governor Diane Denish
Reese Fullerton, Director,
Office of Workforce Training and Development

INDIVIDUAL DEVELOPMENT ACCOUNT PRACTITIONERS
Northwest New Mexico Community Development Corp.
Tierra del Sol Housing (Las Cruces)
New Mexico Assets Consortium
National Association of Housing and Redevelopment Officials
(New Mexico Chapter)
WESST Corp. (Women’s Economic Self Sufficiency Team)
Santa Fe Community Housing Trust

RELIGIOUS ORGANIZATIONS
Catholic Conference of New Mexico
Lutheran Office of Governmental Ministry
New Mexico Council of Churches

TRIBAL
Jicarilla Apache Nation
Navajo Nation & Navajo Partnership for Housing
Northern Pueblo Housing Authority

UNIONS
AFSCME
AFL-CIO

Think New Mexico 12

Family Opportunity Accounts may be used to help working low-income New Mexicans place a down payment on a first home. Photo by Russell Lee, courtesy Library of Congress, LC-USF 34-37082.
A novel New Mexico law creating a strategic water reserve could provide a model for other arid Western states to protect drinking water and head off litigation prompted by limited stream flow, such as Clean Water Act suits over contamination concentrations, suits to protect endangered species and interstate water resource disputes. …

Some federal lawmakers have raised the idea of creating a national strategic water reserve and say the New Mexico approach is a tool that other states could use. …

The New Mexico strategic reserve, signed into law by Gov. Bill Richardson (D) earlier this month, creates a pool of state-held water rights on every river system in the state. It marks the first time the state has held water rights, according to … Think New Mexico, the non-partisan think tank that first proposed the reserve in a 2003 report.

The strategic reserve is supported by a broad coalition of stakeholders including business, agricultural, environmental, wildlife and municipal organizations.

By holding water rights, the state is able to legally dedicate water for public benefit purposes and allow it to take action to increase stream flows before litigation stemming from water shortages arise.

For example, the state may be able to increase stream flow to dilute high concentrations of contaminants to prevent enforcement litigation against dischargers.

“With New Mexico’s rivers drying up, the state is increasingly at risk of lawsuits over violations of the Clean Water Act,” the group’s report says. Although water quality was not the primary focus of the reserve’s creation, maintaining adequate stream flow “can only help [water] quality.”

The report also says the state may be able to use the rights to limit degradation of the state’s drinking water, which may be the most serious consequence of failing to protect New Mexico’s rivers.
Board Profile: Edward Archuleta

The first member of Edward Archuleta's family to arrive in New Mexico came as a soldier with Juan de Oñate. That was in 1598.

Every one of the 13 generations that followed has served in government, and Edward is no different. He ran the New Mexico Secretary of State's Office for three years under the direction of then Secretary of State, Stephanie Gonzales.

Edward is also a committed activist at the local level. He has spent many years working on smart growth and regional development issues, striving to preserve Santa Fe's unique historical, architectural, and community assets while moving the city into the 21st century of transportation and development.

Edward's natural diplomacy has served him well in tough situations, like negotiating between the city and county of Santa Fe on contentious land use issues. It also makes him an ideal board member for Think New Mexico, where we strive to bring together political opponents to support policies that serve New Mexico.

Edward was a member of the first Head Start class in New Mexico in the early 1960s. That experience gave him a personal understanding of the importance of early childhood education, and made Edward a passionate advocate of Think New Mexico's initial campaign to make high quality full-day kindergarten accessible to every child in New Mexico.

He has a knack for visionary thinking, looking ahead into the future and imagining what might be. Maybe that's why Edward agreed to join Think New Mexico's board before we had a staff, a budget, or even an office.

"I really hope that Think New Mexico will grow to become a permanent part of the New Mexico landscape. This state has needed an organization like Think New Mexico for a long time," he says.
Board Profile: David Buchholtz

David Buchholtz has been a trusted behind-the-scenes advisor on fiscal matters for New Mexico governors of both parties for more than two decades. Governor Bill Richardson recently appointed him to the Governor’s Finance Council and as a legal advisor to the State Board of Finance.

In addition, David has been a consultant for the state’s Economic Development Department under eight different cabinet secretaries.

Along the way, he has held several key leadership positions, most notably as Board Chairman of the Association of Commerce and Industry (ACI), the statewide chamber of commerce, which is dedicated to improving the business climate in New Mexico. David holds a lifetime appointment on ACI’s Board of Directors.

He is a lawyer by training and is currently the senior member of the New Mexico office of Brownstein, Hyatt and Farber, a regional law firm with offices in New Mexico, Colorado, and the District of Columbia. David is a frequent lecturer locally and nationally to a variety of legal organizations.

Prior to that he practiced with Sutin, Thayer & Browne, where David served as President and Chief Executive Officer of the firm from 1994–1997. He has been listed for more than a decade in the Best Lawyers in America under the categories of Public Finance Law, Corporate Law, and Financial Institutions.

David has been Treasurer of Think New Mexico and a member of the board dating to the founding of the organization. “In a relatively short period of time Think New Mexico has become a real asset to the state and a respected voice among policymakers,” he notes, and says of his board service that “it has been one of the highlights of my professional career.”

David is married to Bridget Gavahan, Chief Staff Attorney for the New Mexico Court of Appeals, and has a daughter, Molly.
## Statement of Income and Expenditures

### INCOME

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Note: These financial statements do not include in-kind contributions and materials, which totaled $17,265 in 2005.


Think New Mexico’s fund-raising expense as a percentage of income in 2005 was 7.1%. Think New Mexico’s administrative overhead (“management and general”), as a percentage of income in 2005 was 8.0%.
# Financial Summary

## Year Ended Dec. 31, 2005

### Balance Sheet

**Assets**

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<td>Cash and Cash Equivalents</td>
<td>289,955</td>
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<tr>
<td>Endowment Funds</td>
<td>108,754</td>
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<td>Grants Receivable</td>
<td>30,755</td>
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<td>Investments</td>
<td>229,670</td>
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<tr>
<td>Prepaid Expenses</td>
<td>2,660</td>
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<tr>
<td>Property and Equipment, Net of Accumulated Depreciation</td>
<td>9,226</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$671,020</strong></td>
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</tbody>
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**Liabilities**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Accounts Payable</td>
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<tr>
<td>Accrued Expenses</td>
<td>3,425</td>
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<td><strong>Total Liabilities</strong></td>
<td><strong>$3,425</strong></td>
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**Net Assets**

<table>
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<th>Description</th>
<th>Amount</th>
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<tr>
<td>Unrestricted</td>
<td>588,540</td>
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<tr>
<td>Temporarily Restricted</td>
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<td><strong>Total Net Assets</strong></td>
<td><strong>$667,595</strong></td>
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**Total Liabilities and Net Assets**

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<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$671,020</strong></td>
</tr>
</tbody>
</table>


Foundation Partners:
(January 1, 2005 — May 1, 2006)

Anonymous (3)
The Azalea Foundation
Bank of America Foundation
Brindle Foundation
Annie E. Casey Foundation
Sidney & Sadie Cohen Foundation
Cudd Foundation
Delle Foundation
Domanica Foundation
Dominic Foundation
EMA Foundation
Feinberg Foundation, Inc.
The Foster Foundation, Inc.
The Frost Foundation
Furth Family Foundation
The Kroger Co. Foundation
Lemberg Foundation, Inc.
The Linton Foundation
The Livingry Fund of the Tides Foundation
Los Alamos National Laboratory Foundation
Lykes/Knapp Family Foundation
McCune Charitable Foundation
Messengers of Healing Winds Foundation
Marlene Nathan Meyerson Family Foundation
Stewart R. Mott Charitable Trust
New Cycle Foundation
New Mexico State Employees’ Charities Campaign
Oppenheimer Brothers Foundation
Pre-K Now
Santa Fe Community Foundation
Scandia Foundation
Deborah Fleischaker Tzedakah Fund of
The Shefa Fund
Ronald M. Simon Family Foundation
The Solis-Cohen Spigel Family Foundation
The Stone Foundation, Inc.
Thaw Charitable Trust
Thornburg Charitable Foundation
Edith M. Timken Family Foundation
Doris Goodwin Walbridge Foundation, Inc.
Witkin Family Fund

Individual Social Investors:

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Rick & Kathy Abeles
Abigail Adler &
Paul F. Abrams
Ann Aceves
Connie Adler
Rosemary Cosgrove-Aguilar &
Enrique Aguilar
Lewis Agnew
Johnnie Ruth Aldrich
Judith & Bill Alger
Catherine A. Allen
Tony & Kathy Allitto
Charmay Allred
Linda & Carl Alongi
Ruth Alpert
Rudolfo & Patricia Anaya
Ralph & Cheri Anderson
Jarratt Applewhite
Amber Archer
Edward Archuleta
Frieda & Jim Arth
Drs. Boudinot &
Louise Abel Atterbury
Robert Backer
Margeaux &
Joan Brooks Baker
Carol & John Balkcom
Sam & Ethel Ballen
Ronni & Jeff Ballowe
Tina L. Bandick
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Laughlin & Rene Barker
Laurie & Tom Barrow
Andrea Baxter
Andrew D. Beckerman &
John Daw
Anne E. Beckett
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Susan E. Bernstein
Fred & Jo Ann Berry

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George & Joyce Berzins
Bruce Besser
Robert Bienstock &
Jack Trujillo
Janie Bosworth Bingham &
George Bingham
Billie Blair & Gene Weisfeld
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Bronnie & Dr. Alan Blaugrund
James F Bleakley, Jr.
Philip & Betty Block
Gay Block &
Rabbi Malka Drucker
Tom & Ann Blog
Stuart Bluestone
Elspeth G. Bobbs
Deborah Boldt
Bruce Bolene
Robert T. Booms
Evelyne Boren
David & Dr. Erin Bouquin
Dr. Jeffrey Bowers
Ellen Bradbury &
Edward Reid
Robert & Donna Bradley
Jane & Sandy Brickner
Grace Brill & Dan Schwartz
Oneida Brooks &
John Gummersall
Dr. Harold & Norma Brown
Harry Browne &
Christine Jepson
Ted Buchanan &
Sally Corning
Lynne & Jerry Buchen
David Buchholtz &
Bridget Gavahan
Chris & Diane Buethe
Amy V. Bunting
Nancy Burgas
David & Hannah Burling
Virginia Burris
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Peggie Ann Findlay
Helen & Julius Cahn
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The Honorable Chris &
Carol Calvert
The Honorable
Garrey Carruthers
Ralph L. Casebolt
Ken & Shari Cassutt
Mary Catherine Cernick
Charlene Cerny
Katherin & David Chase
Chris & Tina Chavez
Kathryn Chester
Korwyn Christensen
Elizabeth R. Clearwater
F. T. Cloak
John Clubbe
Camille Coates
Gloria & Jim Coe
Wayne Coe
Mona L. Coffield
George M. Cohen
Herb Cohen
Bennett & Barbara Cohn
David & Mary Colton
Q. & Philip S. Cook
David D. Cooper
Kathy Costa
Hugo Cotter
Laurence Cotter &
Rosalind Womack
Bruce Cottrell
George A. Cowan
Bill & Virginia Cowles
Anna L. Creamer
Margo Cutler
Nancy Dahl
Marty Daly & Rob Eaton
Drs. J. R. & Barbara Damron
Raymond W. Davenport
Jordan P. Davis
Marina Day
Diane & Raymond Dean
Mary & Charles DeBare
John Dessauer
Paula Sass Donnelly
Nate & Melissa Downey
William & Nancy Dubey
Carol Ducaj
Zenia Victor & Gaylon Duke
Brooke Dulaney
James & Sylvia DuLaney
James Duncan, Sr.
Cecilia H. Dunne
Ellen & Bill Dupuy
Lorna Dyer
Virginia & Gene Ebinger
Paul Ehrlich
Richard & Linda Eitzen
John C. Elder
Richard & Virginia Ellenberg
Bobbie Elliott
Mary & Peter Elson
Bill Elson, Jr.
John E. & Marshia Emry
E. J. Evangelos
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Gail Factor-Wilkinson
Karen Farrell
Liz Federowicz
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David & Peggy Feldt
Elizabeth Ferguson
Angela S. Field
James W. Fishel
Kristina Gray Fisher
Lisa & Rick Fisher
Sandy & Jim Fitzpatrick
Debbie Fleischaker
Philip Fleming
Catharine Foster &
Walter Zakahi
Tannis Fox & Galen Buller
Dr. Kathryn Fraser
Katherine Freeman
Aanya Adler Friess
Elizabeth Fritzschke
Stephanie Fuchs
John & Hope Furth
Stephen & Sherry Gaber
Vickie Gabin
Mrs. Helen C. Gabriel
Albert Galves, PhD
Walter Ganz
Elizabeth Garber
Dr. F. Chris & Sandra D. Garcia
George & Sandy Garfinkel
Alan Garrett
Nancy Moore Gehman
Betty & Ken Gephart
Eglè Germanas
Dr. Charles F. & Rose D. Gibbs
Dr. Gary Giblin & Sally Malave
Betsy Glenn
Diane & Donald Goldfarb
Paul Golding
David Goldsmith & Marie Motroni
Lance Gordon & Evelyn Peyton
MacDonnell Gordon
Ursula Gray
F. Judith Griego-Ruth & Robert J. Ruth
Dr. Robert & Margaret Griffith
Thomas Growney
Barbara & Philip Gudwin
James M. Gustafson
Elizabeth Gutierrez
Dan Haft
Marianne Hale
Richard Haldorf
Linda Hall
Kent & Martha Halla
John & Margaret Hamilton
Dr. & Mrs. Charles F. Hammer
Margaret & Don Hanson
Nikki Harnish & Gail Anderson
Jim Harrington
LaDonna Harris
Mary B. Harris
Wendell & Harriet Harris
Anna & Richard Harrison
John H. Hart & Carol Prins
Diane & Dr. John Hawley
Marilyn S. Hebert
The Honorable
Karen Heldmeyer
Emilie Heller-Rhys & John Heller
Arthur & Peggy Hemmendinger
Lester Henricksen
Barry Herskowitz & Colleen Carias
Richard Hertz & Doris Meyer
Johannes & Gabrielle Heynekamp
Marianne & Dennis Hill
Mildred Hillström
Sara Hiner
E. Franklin Hirsch
Samuel & Wendy Hitt
Paul Hoffman & Lynn Thompson Hoffman
Elberta Honstein
I.B. & Marion Hoover
Margo Horton-Davis
Hilde Howden
Mary Amelia & Philip Howell
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Patrick Hubenthal
David K. Ingalls
Nalo Jackson
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Graham & Annie Jones
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Hervey Juris & Leslie Nathanson
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Norty & Summers Kalishman
Julia Kalmus & Abe Lillard
Diane R. Karp
Paul A. & Marianne Kastler
David Kaufman & Elizabeth Jacobson
Janet & E. Donald Kaye
Tom & Lynda Kellahin
Margaret I. Keller
William E. Keller
Fridolf & Linda Kellerup
Joan Kimball
Carol N. Kinney
Frank Kirschner
Rich Klein
Chris Knapp
David Knapp
Charlotte & Robert Kornstein
Ruth & Paul Kovnat
Geni Krollick
Holly Kuehn
Gayle Kuldell
Kendel & Todd Kurth
Alice K. Ladas
Dr. Leslie Lakind
Craig E. Lamb
Donald & Jean Lamm
Barbara & Michael Langner
Lori Lauriano
A. C. Lawson & Lea Bradovich
Diane R. Layden, PhD
Kirsten Lear & Robert Tweten
Jennifer Thorne Lehman
Deirdre Lennihan
Keith Anderson & Barbara Lensen, PhD
Jim & Story Leonard
Roger N. Lerman
Joyce E. Lewicki
Reverend Dean H. Lewis
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Constance & Dennis Liddy
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Mike & Diane Lilley
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Lucy R. Lippard
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Mimi Lopez
Ramon & Nance Lopez y Familia
Dr. James E. Loucks
Dr. Beryl & Sue Lovitz
Paula Lozar
Steve & Meredith Machen
Richard & Judith Magee
Number of Individual Social Investors 1999–2005

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<th>Year</th>
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<td>2004</td>
<td>390</td>
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<td>2005</td>
<td>466</td>
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Steven G. & Kay A. Maize  
Gayle & Marilyn Manges  
Jeanne & Jim Manning  
James A. & Laura W. Markl  
Jerome Marshak & Signe Bergman  
Janet & Geoffrey Marshall  
Steve Marvin  
Tyler Mason  
Ana Consuelo Matiella  
Michael Mauldin  
Linda A. Maybury  
Paula Maynes & Jeff McFall  
David McDonald & Anne Salzmann  
Steven D. McKee  
George & Tiia McLaughlin  
Ted McLaughlin  
Matt McQueen  
Anne M. McRedmond  
David Mehlm  
Marilynn & Wayne Meinke  
Mr. & Mrs. Irving Meinrath  
Judy Merrill-Smith  
Donald & Barbara Meyer  
Marlene Nathan Meyerson  
Hazel, Bill & Kirsten Mickelson  
Ellen & Dr. Roger Miller  
Charles & Edwina Milner  
Philip & Karen Milstein  
Carol Moldaw  
Bibi Momsen  
Peggy Montgomery Lunt  
Ann Morgan  
Shirley E. Morrison  
Lara & Rabbi Ben Morrow  
Virginia Mudd & Clifford Burke  
Arlyn & Fred Nathan  
Fran & Fred Nathan, Sr.  
Marvin Nathan  
Sara Nathan & Joel Kazis  
Deanne Kreiss Newman  
Patrick & Andrea Nicholson  
Bill Niendorff  
Vernon Nikkel  
David & MaryDell Nochumson  
Sarah Noss  
Candace Novbakhhtian  
Bob Nurock  
Martin O. Ogden  
James & Lynn Olson  
Elizabeth & Hugh Alan O’Neal  
Lisa & Eric Oppenheimer  
George & Elise Packard  
Dr. Richard D. Padberg  
Hugh & Teresa Page  
Dr. Michael & Sharon Palestine  
Gayle Palshook & Art Lopez  
Vince Paoletti & Ann Powers  
Bruce Papier  
Robert C. Peck  
Van L. Perkins  
Jane Petchesky  
Dr. Daniel Petersen & Myriam Torres  
R. Michael Peterson  
Roger & Marie Peterson  
Linda & Jerome Pill  
Dr. Steve Pilon & Theresa Dunn  
Gerald & Yara Pitchford  
Carol Pittman  
Russell & Jill Platt  
Stephen Pope & Maria Higuera  
Pat Porter  
Alex & Barbara Portz  
Earl & Deborah Potter  
Lee F. Purcaro  
Tony Quay & Cissy de LaVallee  
Dr. Patrick G. & Stacy S. Quinn  
Gerald Quintana  
Phillip & Julia Raby  
Roberta & Dr. Barry Ramo  
Melanie & Ed Ranney  
David K. & Crennan Ray  
Gary Don Reagan  
Lois & Bud Redding  
Phyllis Ribas

Think New Mexico
“Every New Mexican should know about your efforts. Think New Mexico has presented one of the most interesting ideas to help New Mexicans in poverty. I enclose a contribution.”

Rudolfo Anaya, the author of Bless Me Ultima and many other great novels about New Mexico, in a letter to Think New Mexico dated November 19, 2005.
Andrew T. & Carol H. Watson  
Kristín & Mac Watson  
Drs. Heather & William Weber  
Claire & Dr. Steven Weiner  
Herbert & Evelyn Weinstein  
Kappy Wells  
Nancy Westheimer  
Charlotte Whaley  
The Honorable Mike Wheeler  
Philip White  
Grace & Glenn Whitecotten  
Dr. Cheryl & Rollin Whitman  
Dulcensia S. Wilder  
Theodore & Joan Williams  
Tom Wilson & Cynthia Hermes  
Nancy Meem Wirth  
Herman Wisenteiner  
Ruth E. Wiser  
Jane Wishner & Dr. Robert Rosenberg  
Jane Witkin Summer  
Larry & Linda Masco Wolf  
Gene & Judie Wolkoff  
Jerold & Joyce Wulf  
The Honorable Rebecca Wurzburger  
Dr. Mary Yoder & Dr. Dwight Grant  
Jane & Daniel Yoahlem  
Allan L. Young  
Rosemary Zibart  
Claire Zoeller  

**Gifts in Honor of:**  
LISA & PAUL BARDAKCE  
Howard A. & Matilda Rubin  
RANDEE BROWN  
Larry & Linda Masco Wolf  
KRISTINA GRAY FISHER  
Bobbie Elliott  
Rick & Lisa Fisher  
TIM & OWEN LOPEZ  
Howard A. & Matilda Rubin  
ARIELLE, ASHER & AVIVA NATHAN  
Marty Timken  
JIM & KATIE NORTON  
Lois & Bud Redding  
MICHAEL SPINKS  
Diane & Dr. John Hawley  

**Gifts in Memory of:**  
DAVID COOPER  
Bronnie & Dr. Alan Blaugrund  
COLLEEN CLONEY  
DUNCAN James Duncan, Sr.  
FRANK MCREDMOND  
Anne M. McRedmond  
AMBASSADOR FRANK ORTIZ  
Catharine Foster & Walter Zakahi  

**In-Kind Donors and Volunteers:**  
Elissa Allen  
Lisa Bernis  
Jerry Buchen  
Elaine Del Valle  
Steve Gaber  
Juan Geyer  
Dan Godfrey  
Mary Grathwol  
Karen Herman  
Miriam Hill  
Barry Herskowitz  
Phillip Loggains,  
Bishop & Loggains LLC  
Daniel Long, Esq.  
Gen McKinny  
Jane Miller  
Modrall Sperling Law Firm  
Arlyn Eve Nathan  
Fran Nathan  
New Mexico Security Services  
Deborah Peacock  
Santa Fe Girls’ School  
Kate Buchen Segura  
Michael & Kimmy Segura  
Wells Fargo Bank  

**Business Partners:**  
Accent Fire Safety Assoc.  
Bank of Albuquerque  
Bank of America  
Bellas Artes  
BKG Properties  
Bode’s General Store  
Brownstein Hyatt & Farber  
Charter Bank  
Cid’s Food Market  
Dessauer Building Co.  
Epotec, Inc.  
First State Bank  
Forest City Covington NM LLC  
Graphics House Gallery  
Harry’s Roadhouse  
Hawley Geomatters  
Horn Distributing Co., Inc.  
Karen T. Walker Real Estate LTD Co.  
Lamb Consulting, Inc.  
Lisa K. Vigil Law Firm  
Los Alamos National Bank  
Macinations  
Margo Cutler Realty  
New Mexico Lutheran Services /Ann Baumgarn  
PNM  
Santa Fe Garden Club  
Smith’s Food & Drug Stores through The Kroger Co. Foundation  
Tom Growney Equipment, Inc.  
Whole Foods  
Wordswork  

23  *Think New Mexico*
Think New Mexico’s Endowment Funds Continue to Grow

We are pleased to report that Think New Mexico’s endowment funds with the Albuquerque Community Foundation, the New Mexico Community Foundation, the Santa Fe Community Foundation, and the Taos Community Foundation are growing steadily, moving us toward our goal of generating enough income to offset all of Think New Mexico’s administrative costs.

Thanks to your generosity, these endowments are helping to ensure that Think New Mexico’s mission, described on the first page of this annual report, will be sustained in perpetuity.

If you are interested in contributing to Think New Mexico’s endowments and have questions, please contact us at (505) 992-1315.
NEVER DOUBT THAT A SMALL GROUP OF THOUGHTFUL, COMMITTED CITIZENS CAN CHANGE THE WORLD. INDEED, IT IS THE ONLY THING THAT EVER HAS.

Margaret Mead